

# **Retirement Income Fund**

Your Retirement Income Fund Account Application

Before you send us your Application, please ensure you complete the following:				
	Complete all applicable fields in the application			
	Attach a photocopy of your picture ID			
	Attach a VOID cheque providing correct banking information			
	Provide instructions for your initial deposit			
	If transferring in from another institution, please provide a current statement to facilitate the transfer			
	Ensure Fund Selection Section is filled out			
	Ensure Successor Annuitant/Beneficiary Designation is filled out			
	Under <i>RIF Payment Options</i> please specify: when you would like payments to commence, the frequency of the payment, the amount you would like to receive annually and if you would like to have your minimum payment based on the age of your spouse.			
	Sign application by all applicable parties			
	Mail completed form to:			
	Leith Wheeler Investment Funds 1500- 400 Burrard Street Vancouver, BC V6C 3A6			
	or			
	570-1100 1 <sup>st</sup> Street SE			

Calgary, AB T2G 1B1



# **Application** Retirement Income Fund

1. Account Type (choose one)							
□ RIF	☐ Spousal RIF (SRIF)	☐ Locked-In RIF (LRIF)	☐ Prescribed RIF (PRIF)	☐ Life Income Fund (LIF)	☐ Restricted LIF		
2. Annuitant	Information						
☐ Dr. ☐ Mrs.	Applicant Surname		Given Names			Date of Birth (mm/dd/yyyy)	
I ☐ Mr. ☐ Ms.	1		ı				
Residential Address Social Insurance Number						nce Number	
City		Province	Co	ountry	Post	al Code	
Home Phone Numb	er	Cell Phone	Number	Perso	nal Email Address		
Employer		Occupation	Occupation		Business Phone Number		
3. Spousal Ir	nformation (complete	for transfers from Spous	sal RSPs or Spousal RIFs	only)			
□ Dr. □ Mrs.	Applicant Surname		Given Names			Date of Birth (mm/dd/yyyy)	
☐ Mr. ☐ Ms.  Residential Address					Social Insura	nce Number	
Residential Address					30Clai Ilisula	nce Number	
City		Province	Co	ountry	Post	al Code	
l							
Home Phone Numb	er	Cell Phone	Number	Perso	nal Email Address		
		·		·			
Employer		Occupation		Busin	ess Phone Number		
4. Successor	Annuitant / Benef	iciary (indicate electio	n / designation by chec	king the box(es))			
4. Successor Annuitant / Beneficiary (indicate election / designation by checking the box(es))  Please consult your lawyer or estate planning professional regarding issues related to your beneficiary designation and changes which may be required to your will to give effect to your designation.							
☐ Successor A	nnuitant Election						
Complete t	his section if you want to	designate your spouse a	s your successor annuita	ant of the Fund in the event	of your death.		
Where permitted by law, I hereby elect my spouse or common-law partner to become the Annuitant under the Fund in the event of my death before termination of the Fund, if he or she survives me. I reserve the right to revoke this election as permitted by applicable law.							
☐ Beneficiary Designation (if more than one beneficiary, use the RSP/RIF multiple beneficiary form found on our website)							
Complete this section if you have not elected a successor annuitant above and wish to designate a beneficiary, or if you have elected a successor annuitant but wish to designate a beneficiary in case the successor annuitant predeceases you.							
I hereby designate the person identified as the Fund Beneficiary.							
Please refer to the "G. Beneficiary Designation Terms and Conditions" in the Client Account Disclosures document on page 10. Error! Bookmark not defined.				,			
☐ Dr. ☐ Mr.	☐ Mrs. Surname ☐ Ms.		Given Nam	es		Relationship to you	
Residential A						Date of Birth (mm/dd/yyyy)	
	-						
City		Province	Postal Coc	de Socia	al Insurance Number		
Home Phone	Number	Busine	ess Phone Number	emai	I		

# Application Retirement Income Fund

5. Account Profile and Information (please see definitions of the following terms on page 5)							
1							
Investment Objective <sup>1,2</sup>	% Growth	percent you want in income oriented securities. They must total 100%.					
investment objective	% Income 100 %	<sup>2</sup> You must indicate at least 60% Growth to invest in the Balanced, Income Advantage and Canadian Dividend Funds.					
Risk Tolerance <sup>3,4</sup>	□ Low	☐ Low-Medium	☐ Medium	☐ Medium-High	☐ High		
You may not own a fund with a higher risk rat See Page 7 of this application for a description	ing than you indicate as your R	isk Tolerance, see section 6 below for	Fund risk ratings.				
Investment Time Horizon	Under 3 Years	☐ 3-10 Years	□ Over	10 Years			
Investment Knowledge – Primary	☐ Minimal	☐ Fair	☐ Good		☐ Excellent		
Approximate Annual Income	☐ Under \$35,000	□ \$35,000 - \$49,999	,999 □ \$50,000 - \$99,999		□ \$100,000+		
Approximate Net Financial Asset (Assets – Liabilities)	☐ Under \$100,000	□ \$100,000 - \$499,000	\$100,000 - \$499,000		□ \$2,000,000+		
Number of dependents							
6. Fund Selection							
Please select Fund(s) in which you will be Your minimum subsequent investment is	· ·	total initial investment is <b>\$25,000</b>	(minimum of \$1,0	000 per fund).			
Fund Name		Minimum risk tolerance required to purchase fund	Am	ount <u>OR</u>	Percentage		
Leith Wheeler Money Market Fund Series	s B	(low)	\$			%	
Leith Wheeler Core Bond Fund Series B		(low)	\$			%	
Leith Wheeler Corporate Advantage Fund	(low – medium)	\$			%		
Leith Wheeler High Yield Bond Fund Serie	es B	(low – medium)	\$			%	
Leith Wheeler High Yield Bond Fund Serie	es B (CAD Hedged)	(low – medium)	\$			%	
Leith Wheeler Balanced Fund Series B	(low – medium)	\$			%		
Leith Wheeler Income Advantage Fund So	(low – medium)	\$	_		%		
Leith Wheeler Canadian Equity Fund Seri	es B	(medium)	\$			%	
Leith Wheeler Canadian Dividend Fund So	(medium)	\$			%		
Leith Wheeler U.S. Equity Fund Series B	(medium)	\$			%		
Leith Wheeler U.S. Small-Mid/Cap Equity	Fund Series B	(medium – high)	\$			%	
Leith Wheeler International Equity Plus F	(medium)	\$			%		
		Total Investment	\$		100%	_	
7. Source of Transfer							
$\square$ Transfer from Leith Wheeler RSP:	Account number:						
☐ Transfer from other institution: (Please fill out a transfer form found on our <u>website</u> )							
8. Locked-In Information (please also attach the applicable provincial or federal addendum)							
If LIF or LRIF, please indicate the jurisdictio	n from which the Locked-In	funds originate.					
If LIF, LRIF or RLIF, was the initial amount transferred from the Registered Pension Plan determined on the Sasis of the annuitant's gender?							
9. Banking Information (pleas	se also provide a VC	OID cheque)					
Institution Name and Number			Tran	sit Number			
Institution Address			٨٥٥٥	unt Numbor			

Annuitant Number

Account Number

10. RIF Payment Opti	ons			
Payments to commence on (n	o later than the last day of the	e calendar year follo	wing the date of this application):	
Payment Frequency:	☐ Monthly	☐ Quarterly	☐ Annually	
Base minimum payment on:	☐ My age	☐ My spouse's age	Spouse's Date of Birth (mm/c	d/yyyy):
		_		
Payment Amount:	☐ Minimum required by I	aw 🗆 Ma	ximum allowable (LIF/LRIF)	Other Amount*: \$
Decimant Mathod	□ *4=:! shooms to address	£l □ Elov	-t sia Fore da Transfor	* Amounts over the minimum are subject to withholding tax
Payment Method:	☐ Mail cheque to address of		ctronic Funds Transfer	O Commission
Payment Source:		•	xisting holdings, unless you set ou	
		nd Name	t tre tordine	Percentage
		th Wheeler Money N th Wheeler Fixed Inc		<u> </u>
			e Fixed Income Fund Series B	
		•	d Bond Fund Series B	<del></del>
	Lei	th Wheeler High Yiel	d Bond Fund Series B (CAD Hedge	d) %
		th Wheeler Balanced		<u></u>
			Advantage Fund Series B	<u> </u>
			n Equity Fund Series B n Dividend Fund Series B	<u>%</u> %
		th Wheeler U.S. Equi		<del>%</del> %
		•	onal Equity Plus Fund Series B	<del></del>
				100%
11. Annuitant Signatu				
Wheeler Investment Funds Ltd I am applying to the Leith Whee registered retirement income for I confirm that I have read and Relationship Disclosure Inform Terms and Conditions, and ag I acknowledge and agree: (a) so (b) in the absence of negligent liquidation by it of my Fund as taxation year of payment under I acknowledge and agree to conceive the consent to the collection, use	d. ("LWIF") may require. eler Retirement Income Fund (the fund under the Income Tax Act (income Tax Act (incom	ne "Fund") and request Canada) and any applications pospectus for the Leitle Leveraging Disclosures set out therein. The result from my failures, the Trustee assumed by payments; and (countries) and governs my Fundial information by LW	st the CIBC Mellon Trust Company (to cable provincial income tax legislation in Wheeler Investment Funds and to re, Client Complaint disclosures, Down re to ensure that any transfers me are so no liability whatever for the tax all payments to me from my Fundal the Wheeler Retirement Income Fundal	the Client Account Disclosures document, including the rual Occupancy Disclosure and Beneficiary Designation nitioned above are all made in accordance with Tax Acts; consequences, nor any losses to my Fund resulting from d will be included in and taxed as my income in the nd Declaration of Trust and any relevant Addenda to the Investment Counsel Ltd., in accordance with the Leith
Annuitant's Name (print)		Signature		Date (mm/dd/yyyy)
This Application is accepted	l by CIBC Mellon Trust Company ii	CIBC MELLON Per: Authorize	d Signatory	
			·	
Leith Wheeler Fund Represe	entative		Date	
Compliance Officer Approva	al		Date	<del></del>

Administrator

Date Entered

# Declaration of Trust Retirement Income Fund

# **Declaration of Trust**

# Leith Wheeler Retirement Income Fund

We, CIBC Mellon Trust Company, are a trust company incorporated under the laws of Canada, with our head office located at Toronto, Ontario. You are the annuitant in accordance with the *Income Tax Act* (Canada) named in the Application (your "Application") on the other side of this Declaration. We agree to act as trustee of your Leith Wheeler Retirement Income Fund (your "Plan") on the following terms and conditions.

# 1. Registration and Compliance

We will apply for registration of your Plan under the *Income Tax Act* (Canada) (the "Tax Act") as a registered retirement income fund ("RRIF"). It is intended that, at all times, your Plan will comply with all relevant provisions of the Tax Act and, if applicable, the *Taxation Act* (Quebec) with respect to an RRIF. You will be bound by the terms and conditions imposed on your Plan by all applicable legislation.

# 2. Transfers to your Plan

We will accept transfers of cash to your Plan from: (a) your registered retirement savings plan ("RRSP") or RRIF; (b) you, if the amount transferred is not greater than the amount described in subparagraph 60(l)(v) of the Tax Act or any successor provision thereto; (c) your Spouse's or former Spouse's RRSP or RRIF in circumstances described in subparagraph 146.3(2)(f)(iv) of the Tax Act or any successor provision thereto; or (d) any other source permitted by the Tax Act from time to time. In addition to cash, in our sole discretion we may accept securities and other investments acceptable to us if accompanied by properly executed transfer documents. We will accept transfers only if they are accompanied by a direction or authorization in a form acceptable to us and any other documentation that we may require in our sole discretion. We will hold amounts transferred to your Plan, investments made with those amounts and any income or capital gains realized in respect of those investments in trust in accordance with the provisions of this Declaration.

# 3. Investments

Transfers to your Plan will be invested and reinvested from time to time according to your investment instructions in securities of the investment funds of the fund manager (the "Manager") listed on the Application or such other investments as we may permit from time to time. However, your Plan may not hold a mortgage. We will not be limited to investments authorized by law governing the investment of property held in trust. Before we will act on your investment instructions, the instructions must be in a form acceptable to us and be accompanied by related documentation as we may require in our sole discretion. We may accept and act on any investment instructions which we believe in good faith to be given by you. Cash distributions received and capital gains realized on investments held in your Plan will be invested in additional investments of the same type from which the distribution or gain was made unless you instruct otherwise. We may retain any cash balance in the Plan in our deposit department or in the deposit department of one of our Affiliates and we and our Affiliates shall not be liable to account for any profit to any person other than at a rate, if any, established from time to time by us or our Affiliates. For the purposes of this paragraph 3, "Affiliate" means affiliated companies within the meaning of the Business Corporations Act (Ontario) ("OBCA"); and includes Canadian Imperial Bank of Commerce, CIBC Mellon Global Securities Services Company and The Bank of New York Mellon and each of their affiliates within the meaning of the OBCA.

We shall have no responsibility or obligation with respect to the performance of any investment or re-investment of the property held in your Plan. Our obligations relating to the investment of the property held in your Plan shall be to: (i) register the investments of your Plan in our own name, in the name of our nominee, in bearer form or in such other name as we may determine; (ii) exercise all powers or rights of an owner with respect to all securities held by us for your Plan, including the right to vote or give proxies to vote in respect thereof, and to pay any assessment, taxes or charges in connection therewith or the income or gains derived therefrom; and (iii) exercise, or caused to be exercised, the care diligence and skill of a reasonably prudent person to minimize the possibility that your Plan holds a non-qualified investment.

# 4. Your Responsibility

You are responsible for:

a) ensuring that any transfers to your Plan are permitted by the Tax Act; and

 ensuring that the investments held in your Plan are qualified investments for your Plan under the Tax Act.

If your Plan becomes liable for tax, interest or penalties under the Tax Act (other than those imposed on the trustee under the Tax Act) or similar provincial legislation, we may realize sufficient investments of your Plan, selected in our sole discretion, to pay the liability and we will not be liable for any resulting loss.

# 5. Delegation to Manager by Trustee

You expressly authorize us to delegate to the Manager the performance of certain of our administrative and custodial duties and obligations under your Plan as the Manager is prepared to accept and acknowledges that, to the extent we delegate any of such duties or obligations, we shall thereby be absolutely released and discharged from performing such duties and obligations. Such duties and obligations which may be delegated include but are not limited to the following:

- a) receiving and forwarding your investment instructions to us; and
- receiving and forwarding your instructions relating to payments out of your Plan to us pursuant to the provisions provided herein.

# 6. Retirement Income

The assets of your Plan will be used to provide you with an income that will begin on or before December 31 of the second calendar year of your Plan. In each calendar year, the total amount of payments to you from your Plan may not be less than the minimum amount (the "Minimum Amount") required to be paid under the Tax Act. The amount of any payment from your Plan may not exceed the value of the property of your Plan immediately before the time of the payment. You may specify in writing in a form satisfactory to us, the amount and frequency of the payments to be made during any year. The amount of payments may vary from year to year. You may change the amount and frequency of the payments or request additional payments by instructing us in writing in a form satisfactory to us. If you do not specify the amount and frequency of payments to be made in a year or the amount that you specify is less than the Minimum Amount for a year, we will make a payment or payments as we deem necessary, in our sole discretion, to ensure that the Minimum Amount for that year is paid to you. You may send us instructions to redeem or sell certain assets in your Plan to make payments under your Plan and in the absence of satisfactory instructions, we will sell investments of your Plan on a pro-rata basis for the purpose of making payments to you and will not be liable for any resulting loss. Payments from your Plan will be paid to you net of all proper charges including tax required to be withheld. We may impose any other reasonable requirements and conditions in connection with these matters. A payment to you will be deemed to have been made when: (a) a cheque payable to you is mailed in a postage pre-paid envelope addressed to you at the address indicated on your Application or subsequently provided by you to us in writing; or (b) an amount is electronically transferred to the credit of a bank account designated by you.

# 7. Calculation of the Minimum Amount

The Minimum Amount will be zero in the first calendar year of your Plan and for each subsequent year will be calculated according to the provisions of the Tax Act. You may elect to base the Minimum Amount on your age or your Spouse's age. This election is binding and cannot be changed, revoked or amended under any circumstances.

# 8. Transfers from your Plan

Following the receipt of your written instructions in a form acceptable to us, we will transfer all or part of the assets of your Plan (net of all proper charges and any amount which we are required by the Tax Act to retain to ensure the payment of the Minimum Amount) to the issuer of an RRSP, RRIF or life annuity that conforms with the paragraph 146.3(2)(e.1) or (e.2) of the Tax Act, as instructed by you in the notice. We may not transfer the assets of your Plan to an RRSP after December 31 of the year you reach age 71 (or another age specified by the Tax Act). Upon request, we will provide the issuer of the recipient plan with all relevant information in our possession. We will sell or transfer specific investments of your Plan to effect the transfer if instructed by you in writing. In the absence of satisfactory written instructions, we may sell or transfer any investments of your Plan selected by us in our sole discretion to effect the transfer and will not be liable for any resulting loss. The transfer of assets will be made subject to any restrictions under the Tax Act or the terms and conditions of the investments in your Plan.

# 9. Beneficiary Designation

If you are domiciled in a jurisdiction which by law permits you to validly designate a beneficiary other than by Will, you may designate: (a) your Spouse as successor

# Declaration of Trust Retirement Income Fund

annuitant of your Plan; or (b) a beneficiary to receive the proceeds of your Plan in the event of your death. You may make, change or revoke your designation by written notice signed by you in a form acceptable to us. Any designation, amended designation or revoked designation will be valid on the day following its receipt by us. If we receive more than one designation from you, the latest designation shall revoke all previous designations.

### 10. Death

Upon receipt of satisfactory evidence of your death and any other documents as we may require, we will continue payments to your Spouse provided he or she is the successor annuitant of your Plan. If your Spouse becomes the successor annuitant of your Plan, he or she will be deemed to be the annuitant of your Plan with the same rights as if he or she had been the original annuitant. If your Spouse is not the successor annuitant, we will hold the assets of your Plan for payment in a lump sum to your designated beneficiary if that person was living at the date of your death. If you have not designated a beneficiary or if the designated beneficiary predeceases you, the assets of your Plan will be paid to your legal representatives. The lump sum payment will be paid subject to the deduction of all proper charges, after we receive the releases and other documents that we require in our sole discretion.

### 11. Prohibition

Payments under your Plan may not be assigned in whole or in part. We will not make any payments from your Plan except those specifically permitted under the provisions of this Declaration or the Tax Act.

# 12. Date of Birth and Social Insurance Number

The statement of your and, if applicable, your Spouse's birth date and social insurance number in your Application is deemed to be a certification of its truth and your undertaking to provide, if we request, proof satisfactory to us in our sole discretion, together with any other factual information which we may require for the provision of a retirement income.

# 13. Accounting and Reporting

We will maintain an account of your Plan containing such information with respect to the Plan as required for purposes of the Tax Act. We will send you at least annually a statement of your account. Before April of each year, we will provide any applicable tax reporting required to be filed with your personal income tax return for the previous year.

# 14. Notice

Any notice required or permitted to be given to you by us will be sufficiently given if mailed, postage prepaid, to you at your address as indicated on your Application or any subsequent address that you have provided to us in writing for that purpose. Notice will be deemed to have been received by you on the day of mailing. Any notice required or permitted to be given to us by you will be sufficiently given if mailed, postage prepaid, to us at our head office in Toronto. Notice will be deemed to have been given on the actual date received by us.

# 15. Fees and Expenses

We may charge you or your Plan fees for our services under this Declaration. We are entitled to reimbursement from your Plan for all disbursements and expenses (including taxes, interest and penalties, other than those imposed on the trustee under the Tax Act) reasonably incurred by us in connection with your Plan. If these fees apply to you, we will give you notice of our fees and at least 30 days' notice of any charges, from time to time, in our fees. We are entitled to deduct our unpaid fees, disbursements and expenses from the assets of your Plan and for this purpose you authorize us to realize sufficient assets of your Plan selected in our sole discretion. We will not be responsible for any resulting loss.

# 16. Delegation of Duties

In addition to paragraph 5 herein, we may appoint agents and may delegate to our agents the performance of clerical, administrative and other duties under this Declaration. We may employ or engage accountants, brokers, lawyers or others and may rely on their advice and services. We will not be liable for the acts or omissions of any of our advisors or agents. We may pay to any advisor or agent all or part of the fees received by us under the provisions of this Declaration.

# 17. Our Responsibility

We acknowledge that we are ultimately responsible for the administration of your Plan. We, our officers, employees and agents are indemnified by you and your Plan from and against all expenses (including reasonable counsel fees and expenses, but excluding those taxes and penalties imposed on the trustee under the Tax Act)

liabilities, claims and demands that may arise from holding the assets of your Plan; dealing with the assets of your Plan in accordance with investment instructions which we, our officers, employees or agents believe in good faith to be given by you or your properly authorized agent; delivering or releasing assets of your Plan in accordance with this Declaration; and performing our obligations hereunder; except to the extent that such expenses, liabilities, claims and demands are caused by our gross negligence, wilful misconduct, fraud or bad faith. Notwithstanding any other provision of this Declaration, we will not be liable for any loss or penalty suffered as a result of any act done by us in reasonable reliance on your authority or the authority of your properly authorized agent or legal representatives. This indemnification shall survive the termination of this Declaration of trust and your Plan.

# 18. Successor Trustee

We may resign and be discharged from all duties and liabilities under this Declaration by giving you at least 30 days' written notice. The Manager is nominated to appoint a successor trustee. Upon acceptance of the office of trustee of your Plan, the successor trustee will be trustee of your Plan as if it had been the original declarant of your Plan. Notwithstanding any other provision herein, any corporation which may result from our merger or amalgamation with one or more other corporations or any trust company that succeeds to or acquires all or substantially all of our trust business shall thereupon become the successor trustee for all purposes hereunder without any further act or formality provided that your Plan remains registered in accordance with paragraph 1 hereof.

# 19. Discharge of Trustee

Upon the final payment or transfer of all the assets out of your Plan in accordance with the terms hereof, we shall be fully and finally discharged of all our obligations hereunder, and the trusts created hereby shall cease and be of no further force or effect.

# 20. Amendments

From time to time, we may amend this Declaration with the approval of Canada Revenue Agency provided that the amendment does not disqualify your Plan as an RRIF under the Tax Act. Any amendment to ensure that your Plan continues to comply with the Tax Act will be effective without notice. Any other amendment will be effective not less than 30 days' after written notice has been provided to you.

# 21. Entire Agreement

The Application, this Declaration of Trust and, if applicable, the Addendum shall constitute the entire agreement between you and us with respect to the Plan.

# 22. Language

You have requested that your Application, this Declaration and all ancillary documents be provided to you in English. Vous avez exigé que votre demande, la présente déclaration et tous les documents accessoires vous soient fournis en anglais.

# **Privacy and Complaints**

We will collect, use and disclose personal information to establish and service your Plan, as required or permitted by law and as disclosed in our Privacy Policy. We may, from time to time, disclose or transfer personal information given to us by you to the agents. By applying for your Plan, you are consenting to these collections, uses and disclosures. Our Privacy Policy is available on request from any of our offices.

If you have a concern or complaint, please refer to the <u>Contact Us</u> section of our website (which is www.cibcmellon.com) for a list of departments that can assist you.

# **Governing Laws**

This Declaration will be governed, construed and enforced in accordance with the laws of Ontario (or, if applicable, Quebec) and Canada except that the word "Spouse" as used in this Declaration and your Application means the individual recognized as the Spouse under the Tax Act and shall include common-law partner as defined in subsection 248(1) of the Tax Act.

Revised: September 2014

# Client Account Disclosures Retirement Income Fund

Client Account Disclosures

Please read and retain a copy of the following as it contains important information

Please read and retain a copy of the following as it contains important information regarding your account and the investments in your account with Leith Wheeler Investment Funds Ltd. ("LWIF").

- A. Relationship Disclosure Information
- B. Privacy Policy
- C. Risks of Leveraging Disclosure
- D. Leith Wheeler Investment Fund Complaint Handling Summary
- E. Mutual Fund Dealers Association Client Complaint Information Form
- F. Dual Occupancy Disclosure
- G. Beneficiary Designation Terms and Conditions

# A. Relationship Disclosure Information

### Introduction

This Relationship Disclosure Information aims to provide all the information a client would consider important about its relationship with LWIF including the nature of the advisory relationship, products and services offered, what are the obligations with respect to reporting and the costs associated with the service levels.

# Nature of the Advisory Relationship

LWIF is registered as a Mutual Funds Dealer. Our Investment Funds Advisors provide investment advice to our clients, to assist them in determining their investment objectives and help develop a strategy to meet their objectives. As a client, you have access to the Leith Wheeler Investment Funds (see below under "Nature of the Products and Services"), but you make your own investment decisions as to which fund(s) to invest in and how much to allocate to the chosen fund(s). Our Investment Funds Advisors are available to assist with any questions about your investment strategy and which of our products may be suitable for you.

## Nature of the Products and Services and Know-Your-Client Information

All LWIF clients have access to the full range of Leith Wheeler Investment Funds, all of which have been qualified by prospectus filed with securities regulators.

The Leith Wheeler Investment Funds available to you are:

- Income Advantage Fund (Series B)
- Balanced Fund (Series B)
- Canadian Equity Fund (Series B)
- Canadian Dividend Fund (Series B)
- US Equity Fund (Series B)
- International Equity Plus Fund (Series B)
- Fixed Income Fund (Series B)
- Money Market Fund (Series B)
- Corporate Fixed income Fund (Series B)
- High Yield Bond Fund (Series B)
- High Yield Bond Fund (Series B CAD Hedged)

Our Investment Advisors will provide you with information on the Leith Wheeler Investment Funds, portfolio construction, a periodic portfolio review and assist you in ensuring that the Fund(s) you select are suitable given your investment objectives.

As members of the Mutual Funds Dealers Association, LWIF is required to ensure that each transaction in your account is suitable based on our due diligence in learning about the essential facts relative to your investment strategy and objectives. These essential facts, commonly referred to as "Know-Your-Client" information, are included on new account application forms and defined as follows:

# **Investment Objective**

Your investment objective is the primary consideration or goal of your account. Your objective is specific to each account and can be different for different accounts. Your objective may be defined one or a combination of the following objectives: "income" and "growth". Each of these categories is defined below.

Income: The primary purpose of an income oriented portfolio is to generate an
income stream in the form of interest and dividends. Income oriented investors
are less concerned about growth of the underlying assets (i.e. capital gains). An
income generating portfolio will hold a relatively higher portion of the account in
bonds and preferred shares.

• **Growth**: The primary purpose of a growth oriented portfolio is to see the holdings in the portfolio increase over time (i.e. earn capital gains). Growth oriented investors are not as concerned with income generation (i.e. interest and dividends), but want the holdings to appreciate in value over time. A growth oriented investor will hold a relatively high portion of the portfolio in equities, especially if the investor also has a higher risk tolerance and longer time horizon.

# **Risk Tolerance**

Risk tolerance gauges your ability and willingness to assume risk in your account. Every investor has their own tolerance for risk. An investor's risk tolerance is based on their investment objectives, investment time horizon and comfort with volatility. An investor with a 'low' risk tolerance is less willing to accept volatility in portfolio value and/or may have a shorter investment time horizon. An investor with a 'high' risk tolerance is willing to accept larger variations in portfolio value and has a longer investment time horizon.

All investments have risk. Prior to investing in any fund, each investor should read the simplified prospectus for the fund, with specific attention to the section entitled "What are the Risks of Investing in the Fund?"

The differing levels of risk tolerance are defined below:

- Low: Low risk investments demonstrate a low level of volatility in returns and are for investors who are willing to accept lower returns for greater safety of capital. Our Money Market Fund, and Fixed Income Fund are Low risk.
- Low Medium: Low Medium risk investments demonstrate more volatility in returns than Low risk investments and are for investors who are looking for some growth over a longer period of time. Our Balanced Fund, Income Advantage Fund, Corporate Fixed Income Fund and High Yield Bond Fund are Low - Medium risk.
- Medium: Medium risk investments demonstrate a moderate volatility in returns and are for investors who are looking for moderate growth over a longer period of time. Our Canadian Equity Fund, U.S. Equity Fund, International Equity Plus Fund and Canadian Dividend Fund are Medium risk.
- Medium High: Medium High risk investments demonstrate a greater level of volatility in returns than Medium risk investments and are for investors who are growth-oriented and are willing to accept higher levels of short term fluctuations in portfolio value in exchange for potentially higher long-term returns.
- High: High risk investments demonstrate a high level of volatility in returns and are for investors who are growth-oriented and are willing to accept significant short term fluctuations in portfolio value in exchange for potentially higher longterm returns

We will ensure that each investment we recommend for you or accept from you is suitable for you in relation to your investment objective, time horizon, risk tolerance and other financial information you provide to LWIF during your account opening and periodically during our account updates. Our obligation to make a suitability determination applies to trades you propose, whether or not we have recommended the trade. To ensure the suitability of your investments our Investment Advisor will assess your account:

- When you transfer assets into a LWIF account;
- Whenever LWIF becomes aware of a material change in your client information;
- Whenever the Investment Advisor is changed on your account at LWIF.

Our Investment Funds Advisors are available through our toll-free telephone number, 1-888-292-1122, or in person when you make an appointment in our Vancouver office (1500-400 Burrard Street, Vancouver, BC) or our Calgary office (570-1100  $1^{\rm st}$  Street SE, Calgary, AB).

# **Cash and Cheque Handling Procedures**

To purchase units of the Leith Wheeler Investment Funds you can: 1) write a cheque payable to CIBC Mellon Trust Company, as trustees for the Leith Wheeler Investment Funds; or 2) use an Electronic Funds Transfer from an applicable financial institution. We do not accept cash for the purchase of securities. Cheques should not be made payable to your Investment Advisor or to LWIF directly, only makes cheques payable to CIBC Mellon Trust Company. CIBC Mellon Trust Company is both custodian and



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trustee for the Leith Wheeler Investment Funds and as such, they ensure the safekeeping of the assets of the funds.

# **Content and Frequency of Reporting**

Leith Wheeler Investment Funds clients are mailed a confirmation notice after every transaction. Each quarter you will receive a quarterly statement detailing your account activities, asset mix, and the valuation of each Fund and your total portfolio. If you participate in an Automatic Payment Plan, which provides systematic trading in the securities of a mutual fund on a monthly or more frequent basis, LWIF will send a trade confirmation for the initial trade but not for subsequent transactions, unless you arrange otherwise. Each confirmation of trades sent to you will include the quantity and description of the Fund, price per unit of the trade, the consideration, the breakdown of any cost, and the date of the trade.

On the LWIF website (www.leithwheeler.com) we provide information on our Quarterly Investment Outlook, Periodic Newsletters (Invested and Planning Matters) and a variety of investment articles and the Funds' Performance reviews. The most recent versions of the Simplified Prospectus, Fund Facts and Fund Financial Statements are also available. All publications are also available in hard copy upon request.

# **Operating Charges**

Operating charges are defined as any amount charged to a client by LWIF in respect of the operation, transfer or termination of the client's account and includes any federal, provincial or territorial sales taxes paid on that amount. Some examples of these charges include service charges, administration fees, safekeeping fees and management fees. The only fees that apply to each of these services are the management expense ratios (MERs) of the mutual funds. LWIF will provide written notice of new or increased operating charge 60 days before the date on which the imposition or increase becomes effective.

# **Transaction Charges**

Transaction charges are defined as any amount charged to a client by LWIF in respect of a purchase or sale of a security and includes any federal, provincial or territorial sales taxes paid on that amount. Some examples of these charges include commissions, transaction fees, switch or changes fees and performance fees. LWIF's Investment Funds are "no load" and LWIF does not directly or indirectly pay fees, sales commission or trailing commission, nor do we provide any non-monetary benefits to registered dealers for distribution of our Investment Funds. If a dealer charges you a commission for fee, that is a matter between you and the dealer. There is no charge for buying or redeeming units of the Funds through LWIF and in addition, there are no account set up fees when you transfer your assets through LWIF. If you have any questions on fees charged in relation to your account with us, please speak with your Investment Advisor.

# How to use Investment Performance Benchmarks

You can use investment performance benchmarks to assess the relative performance of your portfolio versus, most commonly, a published index (or a hybrid of several indices). It is important to choose a benchmark that has similar (or identical) risk and return characteristics and asset classes. If there is no single benchmark that matches your portfolio you may be able to construct a hybrid benchmark. The closer a benchmark matches your portfolio, the more meaningful the comparison.

Benchmarks can help you determine if your portfolio is achieving your investing goals, and help you develop realistic expectations for the long-term return on your portfolio. Benchmarks usually do not include fees in their return calculations, so their returns are overstated versus a real portfolio. A portfolio manager is generally considered to be doing very well if your portfolio matches the benchmark after taking fees into account.

We do not provide benchmark comparisons in our account reporting. Please speak to your Investment Fund Advisor if you have questions about the performance of your portfolio or what benchmarks might be appropriate for you.

# **B. Privacy Policy**

Maintaining your privacy and your personal information within a safe and secure environment is very important to us. Personal information is any information that can be used to identify you as an individual, including your name, age, address, financial details and any other identifying information that you choose to provide. Personal information does not include so-called "business card information" such as your business telephone number and address in your capacity as an employee of an organization.

We are committed to providing a quality service in a manner that fosters trust and confidence between LWIF and our clients. We limit the collection, use and disclosure of personal information to data that will enable us to provide our products and services and to meet regulatory requirements. We do not sell or distribute any client information to any third parties for the purpose of marketing or soliciting any products or services. To formalize our conduct governing the collection, use and disclosure of our clients' personal information, we have adopted the following Privacy Principles that will enable us to comply with the legislation passed by both the provincial and federal governments.

# **Our Privacy Principles**

# 1. Accountability

LWIF will be responsible for ensuring that any personal information we collect, retain and use about a client will be maintained within our control. We will not distribute trade, rent or sell personal information. If, at any time, there are questions or concerns regarding the use of your personal information, please feel free to contact our Chief Financial Officer.

### 2. Consent

Before we collect, use or disclose any personal information about our clients, we require their consent. We will only collect personal information necessary for us to provide the products and perform the services requested to the best of our ability.

You may refuse to provide personal information and may, subject to legal or contractual restrictions and reasonable notice, withdraw consent at any time to the continued use and disclosure of personal information previously collected. Please note that refusing or withdrawing your consent may result in us being unable to provide you with certain products or services. You can withdraw your consent at any time by writing to our Chief Financial Officer.

# 3. Identifying Purposes

We will provide our clients with a full and complete description of the reasons why we require certain personal information and the purposes for which it will be used.

# 4. Limiting Collection of Personal Information

We will collect only personal information necessary for us to provide the products and services you request. We will not collect any personal information beyond what is allowed by law. Our website collects log files to measure usage statistics. This information is not used to identify or contact individuals.

# 5. Limiting the Use Disclosure and Retention of Personal Information

Personal information may be used to provide clients with information about requested products or services, or in the provision of those products or services. Personal information will only be used or disclosed for the purposes identified when collected and identified in these Principles or later consented to. We will only use or disclose personal information for other purposes with our clients' consent or when permitted or required by law. Personal information will only be retained for the period of time required to fulfill the purposes for which it was collected or as otherwise permitted or required by law.

Your personal information may be used to: establish your identity, open and process transactions in your account, protect against fraud, provide you with investment services, satisfy know-your-client requirements and determine suitability of investments for you, communicate with you about your account and other products and services. It may also be used for internal audit, statistical, and record-keeping purposes, and as otherwise required or permitted by law

# 6. Disclosure to Others

Your personal information may be disclosed to agents, third-party service providers, intermediaries and regulatory organizations — but only for the purpose of providing our services to you. We may outsource data for storage and processing to third parties in foreign jurisdictions. Your Personal Information may be accessed under the laws of such other countries to which the information has been transferred. We will use contractual or other means



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to safeguard your transferred personal information from improper use or disclosure.

# 7. Accuracy

We will endeavor to maintain personal information in as accurate, complete and up-to-date a manner as is necessary to fulfill the purposes for which it was collected.

# 8. Safeguarding Client Information

We will maintain the information within a safe and secure environment, as appropriate, due to its sensitive nature.

# Openness

Our clients can request written information about our policies and practices relating to the management of their personal information by contacting our Chief Financial Officer.

### 10. Client Access

Upon request, clients will be informed of the existence, use and disclosure of their personal information, and shall be given access to it, except where a legislative exception applies. Clients may verify the accuracy and completeness of their personal information, and request any appropriate amendments to it by request to our Chief Financial Officer.

# 11. Challenging Our Compliance

If, at any time, a client has reason to question our compliance with applicable privacy legislation, or wishes to have a better clarification and understanding of the principles outlined above, they can contact our Chief Financial Officer who serves as the Privacy Officer.

# C. Risks of Leveraging Disclosure

Using borrowed money to finance the purchase of securities involves greater risk than a purchase using cash resources only. If you borrow money to purchase securities, your responsibility to repay the loan and pay interest as required by its terms remains the same even if the value of the securities purchased declines.

# D. Leith Wheeler Investment Fund Complaint Handling Summary

LWIF has procedures in place to handle any written or verbal complaints received from clients in a fair and prompt manner. This is a summary of those procedures.

# How to File a Complaint with LWIF

Clients wishing to complain to LWIF may make their complaint to our head office by contacting any LWIF representative. All complaints are forwarded to qualified compliance or supervisory personnel to be handled. We encourage clients to make their complaint in writing or by email where possible. Where clients have difficulty putting their complaint in writing, they should advise us so that we can provide assistance. For confidentiality reasons, we will only deal with the client or another individual who has the client's express written authorization to deal with us.

# **Complaint Handling Procedures**

- All client complaints will be acknowledged by LWIF within 5 business day of receipt.
- All complaints will be reviewed fairly taking into account all relevant documents and statements obtained from the client, our records, our representatives, other staff members and any other relevant source.
- 3. LWIF will generally provide its response within ninety days, unless we are waiting for additional information from you, or the case is novel or very complicated. Our response will summarize the client complaint, our findings, and your options at the Ombudsman for Banking Services and Investments (OBSI) and the Mutual Fund Dealers Association of Canada (MFDA). Our response may be an offer to resolve your complaint, a denial of the complaint with reasons or another appropriate response.
- 4. Where the complaint relates to certain serious allegations, our initial response will include a copy of this summary and a copy of the MFDA Client Complaint Information Form (CCIF), which is set out in the following section. The CCIF is also available under the Forms & Documents section on our website (www.leithwheeler.com).

# Contacting Leith Wheeler Investment Funds Ltd.

Clients may contact us at any time to provide further information or to inquire as to the status of their complaint, by contacting the individual handling their complaint or by contacting the Compliance department at:

- Mail: 1500-400 Burrard Street Vancouver, BC V6C 3A6
- Telephone: (604) 683-3391 or Toll free at 1-888-292-1122
- Email: compliance@leithwheeler.com

# E. Mutual Fund Dealers Association Client Complaint Information Form

Clients of a mutual fund dealer who are not satisfied with a financial product or service have a right to make a complaint and to seek resolution of the problem. MFDA Member dealers have a responsibility to their clients to ensure that all complaints are dealt with fairly and promptly. If you have a complaint, these are some of the steps you can take.

- Contact your mutual fund dealer. Member firms are responsible to you, the
  investor, for monitoring the actions of their representatives to ensure that they
  are in compliance with by-laws, rules and guidelines governing their activities.
  The firm will investigate any complaint that you initiate and respond back to you
  with the results of their investigation within the time period expected of a
  Member acting diligently in the circumstances, in most cases within three
  months of receipt of the complaint. It is helpful if your complaint is in writing.
- Contact the Mutual Fund Dealers Associations of Canada (MFDA), which is the self-regulatory organization in Canada to which your mutual fund dealer belongs. The MFDA investigates complaints about mutual fund dealers and their representatives, and takes enforcement action where appropriate. You may make a complaint to the MFDA at any time, whether or not you have complained to your mutual fund dealer. The MFDA can be contacted:
  - by completing the on-line complaint form at www.mfda.ca
  - by telephone in Toronto at (416) 361-6332, or toll free at 1-888-466-6332,
  - by e-mail at complaints@mfda.ca, or
  - in writing by mail to 121 King Street West, Suite 1000, Toronto, ON M5H 3T9 or by fax at (416) 361-9073

# Compensation

The MFDA does not order compensation or restitution to clients of Members. The MFDA exists to regulate the operations, standards of practice and business conduct of its Members and their representatives with a mandate to enhance investor protection and strengthen public confidence in the Canadian mutual fund industry. If you are seeking compensation, you may consider the following:

Ombudsman for Banking Services and Investments (OBSI): You may make a complaint to OBSI after you have complained to the dealer, at either of the following times:

- If the dealer's Compliance Department has not responded to your complaint within 90 days of the date you complained, or;
- After the dealer's Compliance Department has responded to your complaint and you are not satisfied with the response. Please note that you have 180 calendar days to bring your complaint to OBSI after receiving the dealer's response.
- OBSI provides an independent and impartial process for the investigation and
  resolution of complaints about the provision of financial services to clients. OBSI
  can make a non-binding recommendation that your firm compensate you (up to
  \$350,000) if it determines that you have been treated unfairly, taking into
  account the criteria of good financial services and business practice, relevant
  codes of practice or conduct, industry regulation and the law. The OBSI process is
  free of charge and is confidential. OBSI can be contacted:
  - By telephone in Toronto at (416) 287-2877, or toll free at 1-888-451-4519; or
  - By e-mail at ombudsman@obsi.ca
- Legal Assistance: You may consider retaining a lawyer to assist with the complaint. You should be aware that there are legal time limits for taking civil



action. A lawyer can advise you of your options and recourses. Once the applicable limitation period expires, you may lose rights to pursue some claims.

In Manitoba and Saskatchewan: Securities regulatory authorities in these
provinces have the power to, in appropriate cases, order that a person or
company that has contravened securities laws in their province pay
compensation to a claimant. The claimant is then able to enforce such an order
as if it were a judgment of the superior court in that province. For more
information, please visit:

Manitoba: www.msc.gov.mb.caSaskatchewan: www.fcaa.gov.sk.ca

# F. Dual Occupancy Disclosure

LWIF is a wholly-owned subsidiary of Leith Wheeler Investment Counsel Ltd. ("LWIC"). Periodically, LWIF may disclose client information to LWIC and vice versa in order to provide services to our clients. LWIF is a mutual fund dealer and member of the Mutual Fund Dealers Association of Canada, and is a distributor of units of the Leith Wheeler Investment Funds. LWIC is the manager of the Leith Wheeler Investment Funds. Certain directors, officers and salespersons of LWIF are also directors, officers or employees of LWIC. In the event that a conflict of interest were to occur, the situation would be resolved by the common directors, officers and staff in accordance with their applicable fiduciary and statutory duties.

# **G.** Beneficiary Designation Terms and Conditions

I understand that if I have appointed a successor annuitant then my beneficiary designation will only be effective if my spouse or common-law partner predeceases me or is not my spouse or common-law partner on the date of my death. I acknowledge that if my appointed successor annuitant survives me then I cannot designate a beneficiary under the Fund.

I hereby revoke all previous beneficiary designations made in respect of my Fund, including any such designation made in my will. I designate the person(s) identified as the as the Fund beneficiary(ies) entitled to receive all amounts payable under the Fund upon my death. In the case of my designation of multiple beneficiaries, the beneficiaries are to receive such amounts payable in accordance with the percentages of entitlement set out.

If no percentage of entitlement is set out, or if the percentages do not add up to 100%, then I direct that the proceeds of my Fund be divided equally among the surviving beneficiaries or paid to the surviving beneficiary upon my death, as the case may be. If any of the beneficiaries predeceases me, I direct that their percentage of entitlement be divided equally among the surviving beneficiaries or paid to the surviving beneficiary, as the case may be. If there are no beneficiaries who survive me, I direct that the proceeds of my Fund be paid to my estate upon my death.

My beneficiary designation applies to all property held under the Fund upon my death.

I acknowledge that in certain provinces or territories a beneficiary designation, or any revocation thereof, can only be made by will. In some cases, the rights of my spouse or common-law partner, as may be defined under applicable law, may override any such beneficiary designation. In addition, a beneficiary designation will not automatically change as a result of a future relationship or relationship breakdown—it may be necessary to beneficiary designation for this purpose.

I acknowledge that I am solely responsible for ensuring that my beneficiary designation is valid under applicable law and that my beneficiary designation is changed when appropriate.

If I am domiciled in Canada when I die, my beneficiary designation will be governed by the laws of the province or territory of my domicile at the time of my death. If I am not domiciled in Canada when I die, the laws of the province or territory where I was domiciled at the time of execution of this form, provided that was in Canada, will apply. Otherwise, the laws of Ontario will apply.

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